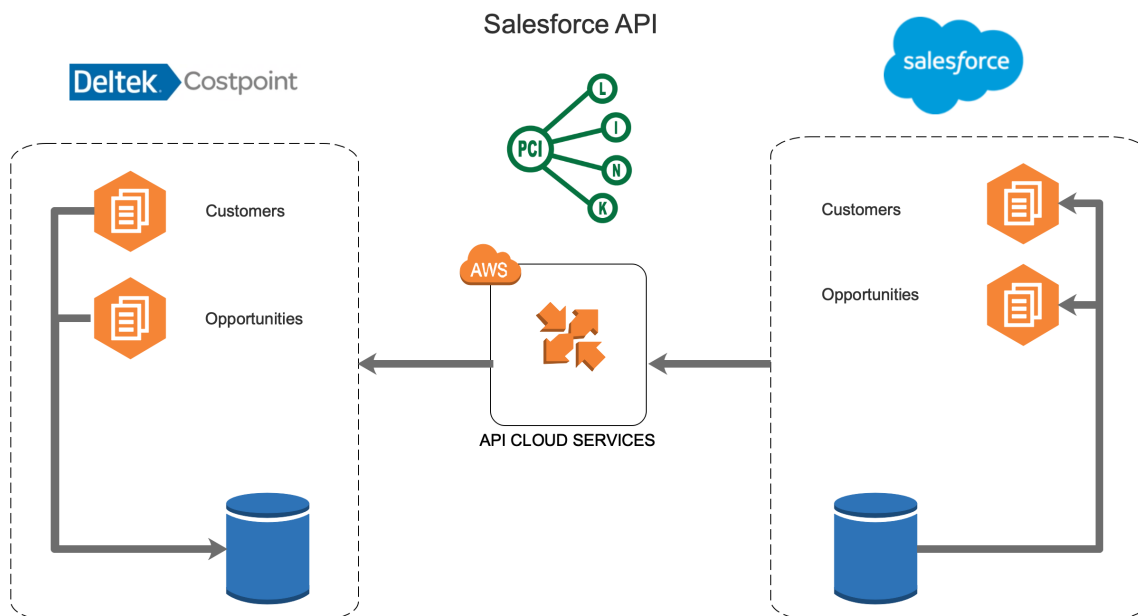


PCI Salesforce Integration

PCI offers cutting-edge solution integrations to complement and enhance your Deltek product investments. Our consultants help to identify and bridge gaps between various business systems, offering several third-party integrations into Deltek Costpoint. Our API capabilities include data pulls and custom-built integrations.

How does it work?

Both Deltek Costpoint and Salesforce have what are called Application Programming Interfaces (API's). These interfaces allow the applications to share data without intervention by a user. This creates both time savings and error reduction when data needs to be duplicated into more than one system.



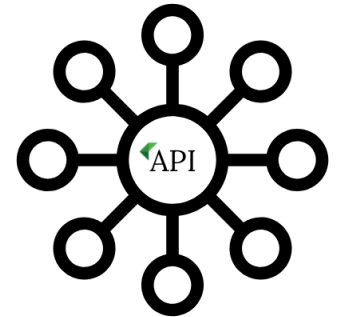
Once your API is turned on the following will occur:

- On a given frequency (hourly, daily, instantly, etc.) a change made in one system will be sent to the other system
 - Frequency is determined by both the customer and the system limitations
- The sending system will send the changes made to the data between the current sync and the prior sync
 - Changes will be written to the destination system
- An email will be delivered to you to confirm changes have taken place and if there were errors the nature of the error
- If at any time you are unsure of the status of your API you may login to the portal/dashboard to see status and ask questions

How long does it take to set up?

Once you are ready to start, a few things need to take place:

- Integration access needs to be turned on from both systems
- System settings need to be validated to make sure all the data is in both systems as needed
- PCI will then add the middleware to connect the two systems
- Testing will occur
- Final deployment is completed



Generally, it is a 30 to 60 day implementation process to get your API live and running.

It is important that all connections are tested thoroughly before deployment to production.

How much do API's cost to deploy?

Historically, API costs can run between \$15,000-\$20,000 for development and up to \$500.00 per month for hosting. Since PCI has developed a service to support API's to certain providers, we can charge a fraction of the price for the setup and hosting.

PCI's API service has 2 cost components:

- Setup fee
- Annual/Monthly operational fee includes:
 - Access to API portal
 - Q&A on issues
 - Hosting of API

Charges are calculated based on number of API connections that are made.



Next Steps

Interested in more? Once there is some interest, it is best for the customer to have a call with PCI. We will describe the integration process in more detail and follow up with a customized proposal. Our team is always available to jump on a call with you to discuss!

About Premier Consulting & Integration (PCI)

Premier Consulting & Integration, LLC (PCI) is the leading provider of financial management consulting services, implementation and audit support for government contractors. Our consultants combine 30+ years of relevant experience acting as former CFO's, controllers and accountants. We offer small business solutions that are affordable, easy to use and profitable.

About Salesforce

Salesforce is a customer relationship management solution that brings companies and customers together. It's one integrated CRM platform that gives all your departments — including marketing, sales, commerce, and service — a single, shared view of every customer.