

Integrating Tomorrow's Aircraft...TODAY!

AVMAC is centrally located to serve clients' interests. Headquartered in the fleet and military hub of Hampton Roads in Virginia, AVMAC provides premium consulting services to aviation projects targeted to Surface and Air Forces of the Navy, Marine Corps, and Coast Guard as well as the Air Corps of the United States Army and their associated Systems Commands. We strive to thoroughly research and share knowledge through experience, continually keep abreast of technology, discover mitigation strategies and provide analytical risk assessments packaged in easily understood and organized products. We build trust and lasting relationships with team members, colleagues and clients.



Company: Avmac

Headquarters: Chesapeake, VA

Industry: Aviation and Aerospace

Products & Services: Consulting services to aviation projects targeted to Surface and Air Forces of the Navy, Marine Corps, and Coast Guard as well as the Air Corps of the United States Army and their associated Systems Commands.

Employees: 500

avmacllc.com

Challenges:

Our migration from Microsoft Dynamics to Deltek Costpoint has allowed us to be more customer focused while our back office runs smoothly. We have reduced billing cycle time, invoice corrections and DCAA compliance is now embedded in our systems and processes. We've gained efficiencies in the finance, accounting, and human resources teams that allow us remove non-value-added tasks and focus on serving our customers, taking care of our AVMAC Family, and growing the business.

Solution:

Deltek has become an integral part of our entire project lifecycle, from Bid to Closeout. We leverage Deltek in support of our mission to support the warfighter. Our Deltek product suite has allowed us to gain better intelligence when proposing on projects, given us a competitive advantage when forecasting our costs and rates and allows us to invoice and produce financials timely and accurately.

Benefits:

We are now able to streamline our processes integrating and automating our financial, project, contract, and business development information in a single solution. Our reporting abilities, invoicing speed, and invoicing efficiencies have improved dramatically. Right off the bat, we were able to avoid hiring an additional employee because of the efficiencies that Deltek gave us. Our financial auditors (both DCAA and 3rd Party External CPA firm) are much more comfortable with our reporting as well.

"A core feature of Costpoint, financial reporting, has exponentially improved our ability to forecast, budget, and strategize more intelligently. We submit DCAA incurred cost submission audits and voucher audits annually due to our cost contracts with the government. This has always been a manual process with lots of Excel spreadsheets and not so great reports. It's time consuming and very easy to make errors. Costpoint handles these reconciliations right within the system, automates several tasks, and makes things a breeze. We are able to focus on important tasks, our people, growing the company, and the bottom line."

- Aaron Zielinski, CFO, AVMAC

